

**Event**

## Lean Manufacturing Award

Wilco Intec is Best In Class in the Wilco Group for 2009, after the audit against the Wilco Production System describing lean management.

The Customer focus organization and the maturity in continuous improvement are highlighted by the external consultant in charge of performing the WPS audit. Wilco Intec, as a Wilco Group benchmark reference, is opened to cooperations and Kaizen exchanges with partners on the matter.



Score  
9/10

**Trade fairs**

- ✓ VSK in Utrecht from Feb.1<sup>st</sup> to Feb.5<sup>th</sup> – **Hall 2 / Stand A028**
- ✓ INTERCLIMA in Paris from Feb.9<sup>th</sup> to Feb.12<sup>th</sup> – **Hall 7.3 / Stand H50**
- ✓ MOSTRA in Milan from March 23<sup>rd</sup> to 27<sup>th</sup> – **Hall 6P/1 – Stand E61-G54**

**Communication**

## WIFIT

In maintaining the 'best workplace' theme, Wilco Intec inaugurated its in house fitness gym on December 7<sup>th</sup> 2009. It's freely accessible to all employees between 6h00 and 21h00 and allows the practice of three different types of exercises: cardio-fitness, body-building and aerobics.

The choice of equipment and exercises is the result of a PBU-wide opinion poll, in which every employee was asked whether they would be interested in an initiative of this nature and if so, what kind of exercises would they be performing. There are six cardio-fitness machines of which 4 are entirely powered by the user's movements whilst exercising, thus reinforcing our renewable energy policy.

Also contributing to energy optimization, the fitness room heating system is paired up with the Product Testing Laboratory circuit.

We believe that a healthy attitude amongst employees contributes to the positive attitude in the workplace.

Among many other initiatives, this achievement shows the corporate foundation on which Wilco Intec now stands.



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## Wilco Top 2009

Wilco Top took place on November 26<sup>th</sup> in the magnificent Palace Danieli in Venice. For its 6<sup>th</sup> edition, Wilco Top gathered the top managers of the European heating industry for an exclusive seminar and social event.

Presentations covered the heating markets, technical developments e.g. the solar industry, EuP regulations presented by the European Commission and latest innovations of the Wilco Group.

The European boiler market contracted by -15% in 2009. Markets worst affected by the financial and construction crisis were Italy, France, Spain, Russia and Ukraine. The solar thermal and heat pump markets also decreased further to lower sales in Germany and France respectively. The best result was recorded in Germany and Poland, where the boiler markets experienced small growth. Following this very difficult year, the boiler European market should bounce back in 2010!



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## Wilco Forum 2009

Last month, Thomas Merscheid and his team invited to the WILO OEM Forum for the 6<sup>th</sup> time. This platform, dedicated to companies specialized in the heating, solar and heat pumps industry, attracted 70 participants from 30 companies.

A special cooking event at the WIHOGA, the German most famous hotel managing school, opened the forum on the evening of December 3<sup>rd</sup>.

The day after, the participants were shown 12 presentations from Wilco product business units and from external experts such as Mr Thole from Schüco, Mr Jäger from Solvis, Mr Nolte from Stiebel, and from Institutes with Mrs Koch from ISE (Fraunhofer Institute) and for the first time Dr. Scheuren from ISFH (Institute for Solar Energy Research).

Discussions were based on regenerative energy and high-efficiency components for heating, solar and heat pumps.

