

Award

Quality First.

On the 20th of November, for the 2nd time, Wilo Intec received the National Quality Award from the Minister of Industry. A very nice way to

have the confirmation of our position in terms of quality management compared to other industries at the national level.



Greetings

Season's Greetings

It is with great pleasure and sincerity that we wish you a happy New Year and very good health. Together toward new challenges !



Markets

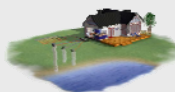
2006 Strong Growth in Europe !

European heating markets saw a strong growth in 2006. The total boiler market grew to 8.5 million boilers, of which 6.5 million are wall hung. Condensing boilers increased by +23%, although non-condensing and floor standing contracted.

The fastest growing markets are in Eastern Europe : Turkey, Russia, Ukraine, while the West European market is stable.

The fastest growing European heating markets are driven by the trend towards energy efficiency :

Solar thermal +30% (2006)
Heat pumps +20% (2006)
Pellet boilers +50% (2005)



Definitely an activity on the move !

Products

Fan activity shut down.

At the end of 2006, Wilo Intec has taken the decision to concentrate its activity only on the production and development of pumps for heating systems.

Being the only site of the Wilo Group dedicated to this kind of circulating pumps, and knowing the decrease of the fan activity during the last years due to an aggressive cost competition from Asian suppliers, the shut down became obvious. In fact, the last production day will be on the 30th of April 2007.

We take this opportunity to thank all our partners and the people who worked for so many years on the fans activity.



Events



3rd Edition
Wilo Top
23rd of November 2006

An impressive international network.

For the third time, Wilo Intec invited selected key players of the international heating industry to participate to Wilo Top. The events gathered around 40 people, including some experts from the white good industry.

Various subjects were presented such as :

- > Wilo Group : energy labelling pushes
- > UK 2007 moving to environmental issues
- > How to build a new factory in China in 6 months
- > New European efficiency calculation for boilers
- > ...



A very successful and prestigious evening thanks to the quality of the participants. Ready for next year again? ...



Wilo Forum : a platform to share experiences.

A forum dedicated to German companies specialized in the heating, solar and heating pumps industry is organized every year in Dortmund since 2004.

During 2 days, Technical Managers, Managing Directors, ... of these systems manufacturers were shown presentations from different product business units of the Wilo Group and for the first time this year from external participants such as Resol and Sentinel. A virtual visit through a video conference brought the audience in the heart of the laboratory of Wilo Intec.

Open discussions gave also the opportunity to share experiences about the different heating technologies. The evening ended up with a visit of Dortmund's stadium.



Wilo Forum
7/8 of December 2006

