

**Award**

**The Leaders event**

On the 28<sup>th</sup> of September at the 3<sup>rd</sup> edition of the Night of the Leaders, Wilo Intec, received an award in the category Sustainable Development / Quality Security / Environment.



This event celebrates the most successful and dynamic companies of the Cher region.

This distinction was particularly appreciated knowing the special efforts that Wilo Intec is making to ensure the best quality and to be certified ISO 14001.



Be Wilo, Be green.

**Events**



4<sup>th</sup> International  
OEM Sales meeting  
14<sup>th</sup> of September 2006

**An impressive international network**

45 people representing 20 countries participated in the 4<sup>th</sup> annual international meeting dedicated to the heating business in Aubigny.

Market overview, Kaizen tour, introductions to new technologies and products, workshops, etc were part of the programme, including the participation of PBU Big and PBU Small. During this very informative day, each subsidiary had also the opportunity to present its market and to share its experience.

In all, a very good way to keep our team updated in our latest development and strategies.



**Karting**

**Always faster ...**

A Karting track at Wilo Intec ! This was the activity offered to the employees and their family for the Garden Party 2006 !



**Products & services**



Kai : to change



Zen : well

**Be Kaizen, Be Wilo production system.**

The Kaizen philosophy is implemented at Wilo Intec since 1996.

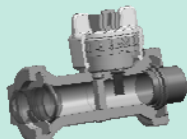
The word Kaizen means "continuous improvement". It focuses on identifying problems and root causes, solving them at their source and adapting standards to ensure that the dysfunction is definitely eradicated.

Everyone is encouraged to come up with improvement proposals at any time. Kaizen is supported by training and supervision in each department. As a result, we have been able to increase dramatically our customers satisfaction as well as our employees working conditions.

As a matter of fact, our success with this philosophy has inspired most of our partners, suppliers, and customers.

**Wilo Vortex flow sensor**

Wilo Intec, in cooperation with Huba Control, has now launched on the market the Vortex flow sensor.

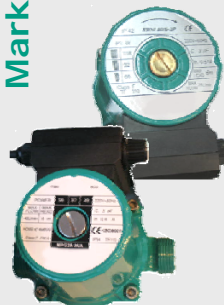


Based on the Karma's vortex technology it helps optimizing an installation. It can be used in different applications such as : Heat pump, Solar system, Central heating system, Boiler.

The Vortex flow sensor is a very innovative product with a robust design, high accuracy and is easy to maintain. This new product has already appealed some of our customers, you might be the next !

**Market**

**Green pumps are not always Wilo's.**



As you know all good products are always copied and of course Wilo's products are too.

So be aware, it is not because a pump is painted green or that the name sounds similar to Wilo that it has been done according to our standards of quality German engineering.

We know these products very well, we have analyzed them in our laboratory and compared them to our range.

None of them challenges our products in terms of performance or quality.



So make sure that you have a genuine article before choosing it or starting your installation.

The bitterness of poor quality remains long after the sweetness of a low price has been forgotten.

If you have any doubt feel free to contact us...

